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UNITED STATES BANKRUPTCY COURT
NORTHERN DISTRICT OF CALIFORNIA

9 In re

10 WILLIAM MITCHELL and
LINDA LIGHTFOOT,

11 No. 07-11408

12 Debtor(s).
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13 Memorandum on Motion to Employ Broker

14 The trustee in this Chapter 7 case, Timothy Hoffman, has applied to hire Keegan & Coppin Co.,
15 Inc., as his real estate broker to market estate commercial real property. The U.S. Trustee objects, arguing
16 that the broker is disqualified from acting for the bankruptcy estate because one of its principals, James
17 Keegan, owns stock in the parent company of the bank which holds the first deed of trust on the property and
18 also sits on the board of directors of that company. This connection was duly disclosed in the application.

19 Section 327(a) of the Bankruptcy Code provides that the trustee may employ a professional person
20 so long as the professional is disinterested and does not hold or represent an interest adverse to the estate.

21 The term “disinterested person” is defined in § 101(14) of the Code as a person who has an interest
22 materially adverse to the bankruptcy estate. The U.S. Trustee argues that because Keegan has the interests
23 of the parent company of the bank in mind Keegan & Coppin will have divided loyalties. The court finds this
24 argument very weak because it presumes that the bank will have some sort of reason not to want Hoffman to
25 find a favorable sale and that this hypothetical conflict would be significant enough to have an impact on the
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1 value of stock of the bank's parent corporation. The bank's lien is only about \$600,000, so it is difficult to
2 see how this is possible. Keegan & Coppin certainly has no interest *materially* adverse to the bankruptcy
3 estate. Nor does the court find any genuine risk that Keegan & Coppin's ability and desire to maximize a
4 benefit to the bankruptcy estate will be impaired.

5 Having determined that Keegan & Coppin is disinterested as that term is defined in the Code, the
6 court must also find that it does not hold or represent an interest adverse to the estate without regard to
7 materiality. However, this requirement of § 327(a) is not properly applied vicariously; automatic
8 disqualification is only required where the professional itself has an adverse interest. *In re S.S. Retail Stores*
9 *Corporation*, 211 B.R. 699, 702-04 (9th Cir. BAP 1997); *In re Keravision, Inc.*, 273 B.R. 614, 616
10 (N.D.Cal. 2002). In this case, Keegan & Coppin does not have an adverse interest, nor does its principal
11 James Keegan, nor does the corporation upon whose board Keegan sits. Only the bank itself has an adverse
12 interest, and that is very slight. Keegan & Coppin is three relations removed from any adverse interest, and is
13 accordingly not automatically disqualified pursuant to § 327(a).

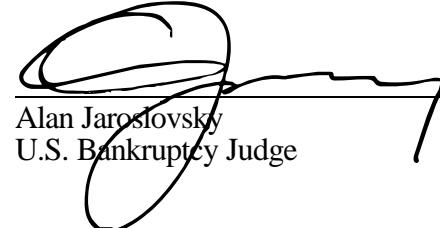
14 That is not to say that Keegan & Coppin's distant relation to the bank is irrelevant. The court's
15 responsibility is to exercise informed discretion in ruling upon an application for employment. To that end the
16 court must consider whether there is a real need for the services, whether the person proposed for
17 employment is competent to perform the services, and any other fact relevant to whether the proposed
18 employment is appropriate. *In re Crest Mirror and Door Co., Inc.*, 57 B.R. 830, 831-32
19 (9th Cir. BAP 1986). In another case there might be reason to question the appropriateness of employment
20 even where the relation to an unemployable entity was several times removed. In this case, however, the
21 court does not find that circumstances warrant disqualification. Not only is the relationship far removed, but
22 the bank's supposed adverse motivations are very vague and entirely hypothetical.

23 Even where employment of a professional is permitted, the court will sometimes seek to dissuade a
24 trustee from employment where a question has been raised as to the professional's eligibility. In this case,
25 however, Hoffman's reasons for wanting to employ Keegan & Coppin notwithstanding the U.S. Trustee's
26 objection appear sound. Keegan & Coppin appears to be the best broker to successfully market the

1 commercial property Hoffman wishes to sell. The benefits to the estate outweigh the detriment of having to
2 litigate Keegan & Coppin's eligibility.

3 For the foregoing reasons, the objection of the U.S. Trustee will be overruled and the employment of
4 Keegan & Coppin approved. Counsel for Hoffman shall submit an appropriate form of order.

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6 Dated: January 18, 2008
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Alan Jaroslovsky
U.S. Bankruptcy Judge